Mail merge with the use of formlett.sty

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(Last updated on 26 May 2003)

In this article, the author explains how to use a form-letter or mail merge style `formlett.sty`, designed for plain TeX and LaTeX or LaTeX2e. `formlett.sty` supports different parameter input methods, parameter naming and defaulting mechanism, as well as facilities for previewing parameter positions and printing labels.It is written for the purpose of being powerful, robust and above all easy to use.

Introduction

Our purpose here is to describe a comprehensive implementation of a macro system, handling form letters or mail merge under plain TeX or LaTeX 2.09 or LaTeX2e. The main objective is to provide an easy way to output many form letters with their own parameters, with or without the use of multiple files. There will be a coherent and simple format for putting parameters inside a form letter, with a number of helping facilities for such as naming parameters and previewing their positions. A minimum support for printing mailing labels is also provided.

The concept of macros [1] for form letters is not new: there already exist macros in this connection such as `merge`, `textmerg` and `address` to name a few, see [2,3] for further details. Our stress here is therefore laid on the ease to use, along with the power and the robustness of the macros.

Basic format

Suppose we would like to write a form letter for mail merge in the following form

```
<<FULL NAME>>
<<ADDRESS-01>>
<<ADDRESS-02>>
```

Dear <<GIVEN NAME>>,

We have been looking for <<MISSING ITEM>> *for quite a while without any luck, could you help us out? If so, please ring* <<PHONE NUMBER>>.

Cheers!   *Michael*

where the text inside the double arrow brackets are to be replaced by the parameters specific to each individual letter. If we number these parameters one by one in a single group, then the letter template will be organised as

$\boxed{1-1}$

$\boxed{1-2}$

$\boxed{1-3}$

Dear $\boxed{1-4}$,

We have been looking for $\boxed{1-5}$ *for quite a while without any luck, could you help us out? If so, please ring* $\boxed{1-6}$.

Cheers!   *Michael*

and we need just 6 parameters to personalise an individual letter. A simplest example of supplying a set or a *cluster* of these parameters to output a merged form letter is to use

```
\moreletter
  Mrs L Stenson;\#1-20 Sunset Street;%
  Hills, Norway;Louise;a Bible;220-8888!
```

For more letters to be merged this way, just use again the command `\moreletter` in the above format, in which each parameter is separated by a semicolon ';' and the whole parameter cluster is ended by an exclamation mark '!'. The actual code in LaTeX for making the above form letter, along with an extra merged letter, may read as follows

```
\documentstyle[formlett]{article}        0001
\begin{document}                         0002
\beginletter                             0003
  \NOPAGENUMBERS\parindent=0pt           0004
  \paras[1]\par\paras[2]\par             0005
  \paras[3]\par\medskip                  0006
  Dear \paras[4], \par\medskip           0007
  We have been looking for               0008
  \paras[5] for quite a while            0009
  without any luck, could you help       0010
  us out? If so, please ring             0011
  \paras[6]. \par\medskip                0012
  Cheers!\hfill Michael\vfill\eject      0013
\endletter                               0014
                                         0015
\moreletter % letter one                 0016
  Mrs L Stenson;\#1-20 Sunset Street;%   0017
  Hills, Norway;Louise;a Bible;220-8888! 0018
\moreletter % letter two                 0019
  S Wales;UMIST;Manchester;Sir or Madam;% 0020
  a \TeX\ package{+}manual;225-9905!     0021
\end{document}                           0022
```

The line numbers in the above and later on are for quick reference only: they are not a part of the program code. The letter template in lines 4-13 is de-

fined by the `\beginletter` and `\endletter` pair in line 3 and line 14, with each use of `\moreletter` generating a new merged letter. We note that command `\paras[`m`]` represents the mth merged parameter (of the first group, see later), and the command `\NOPAGENUMBERS` will remove the page numbering for both LaTeX and plain TeX. We also note that if one replaces lines 1-2 by `\input formlett.sty`, then the program will be compilable under plain TeX as well.

Although the mail merge mechanism in the above will be sufficient for most simple applications, `formlett` provides in fact many more features. We shall thus in the followings introduce the main features one by one, from the most useful to the less likely encountered.

To start with, we notice that in the above example there are exactly two parameters to be used for the address. This is inconvenient to say the least, even if we allocate say three more extra parameters for the purpose. This naturally calls for the separation of the whole *cluster* of parameters into several *groups*, so that the numbering of the parameters in every group will be resynchronised. We thus use `\paras[`m`][`n`]` to denote the mth parameter of the nth group of a whole cluster of merging parameters. In fact we may use `\blockparas[`m`][`n`][`pre`][`$post$`]` to represent parameters in the nth group, from the mth to the last parameter of that group, where the tokens denoted by *pre* and *post* are those to be added in front and behind respectively each of the legitimate parameters. The defaults for *pre* and *post* are `\noindent` and `\par` respectively. It is therefore more sensible to specify the merging parameters of the earlier example via

```
<<FULL NAME>>                               0023
<<ADDRESS-etc>>                             0024
```

Dear `<<GIVEN NAME>>`,

We have been looking for `<<MISSING ITEM>>` *for quite a while without any luck, could you help us out? If so, please ring* `<<PHONE NUMBER>>`.

Cheers!   *Michael*

where `<<ADDRESS-etc>>` will be produced by `\blockparas[2][1]`, i.e. all the parameters of the first group, starting from the 2nd parameter. We note that the missing square-bracketed macro parameters for `\blockparas` are automatically provided: in fact macro parameters in `formlett` are systematically defaulted. Hence for example, `\paras[1][1]` is equivalent to any of the following commands

```
\paras, \paras[1], \paras[][1],
\paras[1][], \paras[][]
```

As for the more precise position of the merging parameters, they can always be viewed via the command `\preview`, which in this case gives the following positioning

```
┌───────┐
│ 1 – 1 │
└───────┘
┌──────────────────────────────────────────────┐
│ 1 – 2 (+): macro:->\noindent  <<paras>> macro:->\par │
└──────────────────────────────────────────────┘
```

Dear ┌───────┐ ,
       │ 2 – 1 │
       └───────┘

We have been looking for ┌───────┐ *for quite a while*
                           │ 2 – 2 │
                           └───────┘
without any luck, could you help us out? If so,
please ring ┌───────┐ .
              │ 2 – 3 │
              └───────┘

Cheers!   *Michael*

This way, the mail merge for the above letter template can also be done (in plain TeX) in the following more flexible way

```
\input formlett.sty                         0025
\beginletter                                0026
\NOPAGENUMBERS\parindent=0pt                0027
\noindent{\it\paras[1]}\par                 0028
\blockparas[2]\par\bigskip                  0029
Dear \paras[1][2],\par\medskip              0030
We have been looking for                    0031
\paras[2][2] for quite a while              0032
without any luck, could you help            0033
us out? If so, please ring                  0034
\paras[3][2]. \par\medskip                  0035
Cheers!\hfill Michael\vfill\eject           0036
\endletter \preview                         0037
                                            0038
\beginpilemode                              0039
  Mrs L Stenson;\#1-20 Sunset Street         0040
  Hills, Norway+Louise;a Bible;220-8888!    0041
                                            0042
  S Wales;UMIST;Manchester+%                0043
  Sir or Madam;a \TeX\space                 0044
  package{+}manual;225-9905!                0045
\endpilemode                                0046
\end                                        0047
```

We note that by default we used plus sign '+' to separate different groups inside a cluster of parameters, and each cluster inside a `\beginpilemode` and `\endpilemode` pair will output a merged letter, as if it were produced by command `\moreletter` followed by that cluster of parameters. The output of the first merged letter in fact reads

Mrs L Stenson
#1-20 Sunset Street Hills, Norway

Dear Louise,

We have been looking for a Bible for quite a while without any luck, could you help us out? If so, please ring 220-8888.

Cheers!   *Michael*

It is often desirable to supply parameters line by line, i.e. one line as one parameter. Hence the two merged letters produced by lines 25-47 can also be made by replacing the content included in the \beginpilemode and \endpilemode pair (lines 39-46) by the following new code

```
\blockmarks                                      0048
\beginblockmode                                  0049
Mrs L Stenson                                    0050
\#1-20 Sunset Street                             0051
Hills, Norway                                    0052
-----                                            0053
Louise                                           0054
a Bible                                          0055
220-8888                                         0056
======                                           0057
                                                 0058
S Wales                                          0059
UMIST                                            0060
Manchester                                       0061
----                                             0062
Sir or Madam                                     0063
a \TeX\ package+manual                           0064
225-9905                                         0065
====                                             0066
\endblockmode                                    0067
\defaultmarks                                    0068
```

where obviously we have used lines with '----' to separate groups and used lines with '====' to end a cluster of parameters. This was done by the use of \blockmarks which changes the group delimiter '+' and cluster delimiter '!' into the above two new ones, with the \defaultmarks at the end setting them back. If the whole cluster of parameters are categorised into a single (first) group, then we may even use a block of consecutive nonempty lines to provide the merging parameters. This is done by the use of command pair \beginlinemode and \endlinemode. Hence we may also conduct the above mail merge in for instance LaTeX2e by

```
\documentclass{article}                          0069
\usepackage{formlett}                            0070
\begin{document}                                 0071
  \beginletter                                   0072
    \NOPAGENUMBERS\parindent=0pt                  0073
    \paras[4]\par\blockparas[5]                   0074
    \par\medskip                                  0075
    Dear \paras[1], \par\medskip                  0076
    We have been looking for                      0077
    \paras[2] for quite a while                    0078
    without any luck, could you help              0079
    us out? If so, please ring                    0080
    \paras[3]. \par\medskip                       0081
    Cheers!\hfill Michael\vfill\eject             0082
  \endletter                                      0083
                                                 0084
\beginlinemode                                    0085
```

```
Louise                                           0086
a Bible                                          0087
220-8888                                         0088
Mrs L Stenson                                    0089
\#1-20 Sunset Street                             0090
Hills, Norway                                    0091
                                                 0092
Sir or Madam                                     0093
a \TeX\ package+manual                           0094
225-9905                                         0095
S Wales                                          0096
UMIST                                            0097
Manchester                                       0098
\endlinemode                                      0099
\end{document}                                   0100
```

Notice that we have changed the numbering order of the parameters so that the number of address lines output by \blockparas is more flexible.

Advanced features

The advanced features to be discussed below are mainly for the purpose of (i) writing *long* form letter; (ii) making *many* different form letters; (iii) reading mail merge parameters that are in *crude* ASCII form; and (iv) generating mail labels.

It is in general better to keep the letter template, i.e. the content between \beginletter and \endletter like those in lines 4-13, in a separate file, say myletter.let, and use \inputletter{myletter.let} to load in the letter template. The advantage of this over the previously used method is that the letter template can now be arbitrarily large without any risks of causing computer memory problem.

Suppose we have a collection of letter templates, we may wish to remind ourselves what each parameter represents. For this purpose, we may add at the top of the letter template a command \paranames *cluster*!, where *cluster* is a cluster of parameters each giving a name to the corresponding parameter. Command \paranames takes its macro parameters in the same way \moreletter does. After a letter template is read in, command \showparas will output a form letter with its parameters replaced by the corresponding names. The mainly italic passage containing lines 23-24, for instance, is the output of \showparas for the letter template in lines 102-109 given explicitly later on.

We may also use \paradefaults *cluster*! to provide default parameters, i.e. the parameters to replace the empty or not entered ones, and use \loaddefaultparas inside letter template to activate the parameter defaulting. We note that in general commands \paranames and \loaddefaultparas, if present, should be at the top

of the letter template, with `\loaddefaultparas` below the command `\paranames`. Hence for our previous mail merge, we may re-do it via

```
\input formlett.sty                        0101
\beginletter                               0102
\paranames               % optional        0103
  \tt<<FULL NAME>>;\tt<<ADDRESS-etc>>;%     0104
 +\tt<<GIVEN NAME>>;\tt<<MISSING ITEM>>;%   0105
  \tt<<PHONE NUMBER>>!                      0106
\loaddefaultparas        % optional        0107
{letter details given in lines 27-36}      0108
\endletter                                 0109
\preview \showparas                        0110
                                           0111
\paradefaults            % optional        0112
  To whom this may concern                 0113
 +Sir or Madam;something;%                  0114
  061-225-9905!                            0115
                                           0116
\blockmarks                                0117
\beginrawblockmode{}                       0118
Mrs L Stenson                              0119
#1-20 Sunset Street                        0120
Hills, Norway                              0121
------                                     0122
Louise                                     0123
a Bible                                    0124
220-8888                                   0125
=========                                  0126
                                           0127
......                                     0128
                                           0129
Above empty line active                    0130
\endrawblockmode                           0131
\defaultmarks                              0132
\end{document}                             0133
```

We note that in *blockmode* with `\blockmarks`, a line with '`....`' marks the immediate start of a parameter block, whether or not the lines immediately following it are empty or not. Also that in *rawblockmode* enclosed by `\beginrawblockmode` and `\endrawblockmode`, all characters are input in their original ASCII form. In other words, the special characters for TEX will be ignored here.

If the merging parameters are given by exactly m lines per cluster, as is often the case when they are produced by a database utility, then we may use the `\begindatamode` and `\enddatamode` pair to mark the beginning and the end of the merging parameters. For more details, see the Appendix at the end.

We may keep the letter template and the merging parameters in two separate files. For instance, if we save lines 103-108 to file `myletter.let`, lines 39-46 or lines 48-68 to file `myletter.adr`, then we can produce via LATEX the mail merge by

```
\documentstyle[formlett]{article}         0134
\begin{document}                           0135
```

```
\inputletter{myletter.let}                 0136
\showparas \preview  % utility demo        0137
\paradefaults To whom it may concern!      0138
\inputfile{myletter.adr}                   0139
\beginlabels % 1st group as address        0140
\inputfile{myletter.adr} % for labels      0141
\endlabels                                 0142
\end{document}                             0143
```

where the lines 140-142 will generate the address labels using the first group (as is intended here) of parameters. More precise format of `\beginlabels` and etc can be found in the Appendix.

Another way of making labels, if no separate files for the parameters are present, is to re-read the document itself and make labels instead of merged form letters in the second reading. We may thus use `\input formlett.sty \initstyle [styles]{article}{preamble}` to replace `\documentstyle [formlett, styles]{article}` *preamble* `\begin{document}`, which will be valid for LATEX but ignored for TEX , and will enable one to use `\labelsquit` at the end to read in the current document again with all the letters there converted into the corresponding labels. Though `\initstyle` is valid for plain TEX, LATEX2.09 as well as LATEX2e, `\initclass` will generate `\documentclass` instead of `\documentstyle` when LATEX2e is the processing environment. If you only want to execute certain commands the first time round (i.e. before `\labelsquit` re-reads the file again), use `\firstread{commands}` for this purpose. For more detailed use and examples, read the *programmer's document* attached to the style file `formlett.sty` and the example files it generates. In fact, many details and extra features that are not contained in this article may be found there.

We already noted that if a form letter is large, we have to use `\inputletter` to load in the template. However, it is often still desirable to keep everything inside a single file, while allowing it to make new (scratch) files when it is being compiled. We may thus use for example

```
\beginfile{myletter.let}
{letter template of lines 103-108}
\endfile
```

to create a letter template file `myletter.let`. Likewise, the merging parameters can be saved to another run-time created file `myletter.adr`.

We have so far only used the default delimiters '`;`', '`+`' and '`!`' to separate single, group and cluster of parameters, with temporary change via `\blockmarks` to '`....`', '`----`' and '`====`' respectively. However we may change the delimiters to any characters by `\delimiters{S}{G}{C}`, where S, G and C are the tokens to delimit single, group and cluster of parameters respectively, and change

the delimiters back to the default by `\defaultmarks` or equivalently by `\delimiters{;}{+}{!}`.

To conclude this section, let us finally look below at an 'ideal' and 'finished' mail merge application code,. It is currently in a form compilable under LaTeX2e, and is also valid for plain TeX if the first three lines (lines 144-146) are removed.

```
\documentclass{article}                        0144
\usepackage{formlett}  % LaTeX2e             0145
\begin{document}                               0146
                                               0147
%%%  MAKE file scr@tch@.let                    0148
\beginfile{scr@tch@.let} % letter content      0149
\paranames <<name>>;<<address>>+<<items>>!     0150
\loaddefaultparas                              0151
\parindent=0pt\blockparas\bigskip\bigskip      0152
Dear \paras, \par\bigskip                       0153
This part is typically the letter content.     0154
It now displays all the items in the 2nd       0155
parameter group. They are \par                 0156
\blockparas[][2] \vfill\eject                   0157
\endfile                                        0158
                                               0159
%%%  MAKE file scr@tch@.adr                    0160
\beginfile{scr@tch@.adr} % address file        0161
\blockmarks                                     0162
\beginblockmode                                 0163
T Teng                                          0164
UMIST                                           0165
Manchester M60 1QD                             0166
=====                                          0167
                                               0168
Z Jiang                                         0169
UNE                                            0170
Armidale NSW 2351                              0171
Australia                                       0172
------                                          0173
Email: zhuhan@neumann.une.edu.au               0174
=====                                          0175
\endblockmode                                   0176
\defaultmarks                                   0177
\endfile                                        0178
                                               0179
% MAIN BODY                                     0180
\paradefaults To Whom It May Concern            0181
  +No further info available{!}!                0182
\inputletter{scr@tch@.let}                      0183
\inputfile{scr@tch@.adr}% for letters           0184
\beginlabels                                    0185
\inputfile{scr@tch@.adr}% for labels            0186
\endlabels                                      0187
\end{document}                                  0188
```

We note that if we replace lines 144-146 by `\input formlett.sty \initstyle{}{}`, then the mail merge can be processed by either plain TeX or LaTeX (including LaTeX2e). It is likewise if

`\initstyle` in the replaced line is replaced furthermore by `\initclass`, except that now the native LaTeX2e environment is preserved, when applicable, rather than turning it into the compatibility mode of LaTeX2.09.

Programmer's tips

First we note that all the macro parameters that are to appear inside square brackets of `formlett`'s commands are defaulted, just like how `\paras[m][n]` is defaulted earlier on. The actual default values can be found in the Appendix.

For those wizard users who want to do everything their own way, we point out that if for instance the 3rd letter parameter of the 2nd group of a cluster is given as `<A>`, then `\LET2*3~` will contain `\b@group\relax<A>\e@group` right after a cluster is read in. `\DEF2*3~`, on the other hand, contains the corresponding default parameter in the same fashion. Furthermore, the command `\checkparas[m][n]{LET}` will copy the content of `\paras[m][n]`, minus the 'wrapping' extra tokens `\b@group\relax` and `\e@group`, to `\cachedata` and set `\ifemptyparas` to true or false depending on whether the content is empty or not. This way, a user may even change the characteristics of his letter template by first testing the content of the supplied individual parameters. However, we note that if `\loaddefaultparas` is executed, then the LET array, when some of its elements are not supplied, will contain the corresponding elements of the DEF array. Hence care must be exercised under such circumstances, when interpreting the `\cachedata` generated by `\checkparas[m][n]{LET}`. If necessary, we may use `\delparadefaults` to delete current default parameter array DEF so as to conduct `\checkparas{LET}` more precisely.

There are also a number of generic macro utilities in `formlett`, including a user stack and a multi-dimensional array mechanism.

`formlett` was written for all TeX dialects, its format is thus more close to that of plain TeX. In fact, we deliberately avoided mixing up `formlett` with the standard letter environment of LaTeX. This is largely due to the fact that the limited facilities of LaTeX letter environment are easy to come by anyway, and are not really worth writing buckled code to make `formlett` a type of extension of the environment. Nevertheless, one can still use the letter environment of LaTeX inside the form letter template. Besides, the applicability of `formlett` is not restricted for making form *letters*; it can also be used to merge other type of articles or passages.

References

[1]. Knuth D E, *The TeXbook*, Reading, Mass., Addison-Wesley, 1992.

[2]. Piff M, Text merges in TeX and LaTeX, *TUGboad*, 13(4):518, 1993.

[3]. Damrau J and Wester M, Form letters with 3-across labels capacity, *TUGboat*, 13(4):510, 1991.

Appendix

In the followings, we give a brief summary of the main commands given by `formlett` version 2.1.

Let m and n be numbers, p, q and r be dimensions, A, B, S, G, C and T be tokens, and X be a box. Furthermore, we shall denote by R a full set of letter parameters ended by '!', with ';' separating parameters inside a same group and '+' separating different parameter groups. We moreover denote R by F, when '; + !' there can be replaced by 'S G C' respectively if `\delimiters{S}{G}{C}` is issued. In the commands tabulated below, the macro parameters contained in squared brackets support default. In particular, the defaults are $m=1$, $n=1$, $p=8$truecm, $q=1.5$em, $r=3$pt, $A=$`\noindent` and $B=$`\par`.

`\paras[m][n]`	m^{th} parameter of nth group
`\blockparas[m][n][A][B]`	m^{th} to the last parameter of nth group, each preceded by A and followed by B, wrapped by {} if $B=$`\relax`
`\addressparas[m][n][p][q]`	m^{th} to the last parameter of nth group, each put into a box of width p with indent q for wrapped portions
`\loaddefaultparas`	fill empty parameters with defaults
`\checkparas[m][n]{T}`	m^{th} parameter of nth group copied to `\cachedata`; `\ifemptyparas` is true if element is empty; T is often `LET` or `DEF`
`\moreletter F`	use parameters F to output a new letter
`\paranames R`	use R as parameter names
`\paradefaults R`	use R as default parameters
`\delparadefaults`	delete default parameters
`\delimiters{S}{G}{C}` `\defaultmarks` `\blockmarks`	use S, G, C as delimiters use '; + !' as delimiters use '`....`', '`----`', '`====`' as delimiters
`\preview`	highlight parameter positions
`\showparas`	display parameter names, if any
⎰ `\beginfile[T]{file.ext}` ⎱ `\endfile`	write text verbatim to file *file.ext* (empty implies `scr@tch@.tex`), nonempty T replaces `\endfile` to mark last full line
`\inputletter{file.ext}` `\inputfile{file.ext}`	input letter content input *file.ext*

⎰ `\beginletter` ⎱ `\endletter`	delimiters for letter content (template)
⎰ `\beginpilemode` ⎱ `\endpilemode`	normal letter parameters cluster-wise
⎰ `\beginblockmode` ⎱ `\endblockmode`	for line-by-line blocks of parameters, empty lines active within each cluster
⎰ `\beginlinemode` ⎱ `\endlinemode`	for line-by-line parameters, empty lines delimit clusters
⎰ `\beginrawblockmode{T}` ⎱ `\endrawblockmode`	raw text mode; nonempty T replaces `\endrawblockmode` to mark end
⎰ `\beginrawlinemode{T}` ⎱ `\endrawlinemode`	raw text parameters and active spaces etc
⎰ `\begindatamode[T]{m}` ⎱ `\enddatamode`	m raw text lines for one form letter

`\PAGENO=1`
`\NOPAGENUMBERS`
`\textbox[p]{text}`
`\boxmore[r]{X}`
	page number reset to 1
	no page numbers
	text into box of width p
	add borderline to box X at a distance r

`\addressbox[p][q]{text}`	*text* into box of width p, with wrapped options indented by q
⎰ `\beginlabels[a][b][c][d][e][f]` ⎱ `\endlabels`	

defaults:
  $a=20$pt,
  $b=$`\tt\raggedright`,
  $c=1$, $d=1$,
  $e=2.6$in, $f=2$em
	form letters become labels: address taken from c^{th} to last parameter of dth group, with width e, indent f, borderspace a and font toks b

`\firstread{T}`	toks T will not be read if the file is re-read via `\labelsquit`
`\initstyle[a]{b}{c}`	initiation for `\labelsquit`, with styles a, documentstyle b and preamble c
`\initclass[a][o]{b}{c}`	similar to `\initstyle` (o is LaTeX2e options), but retains native LaTeX2e when applicable
`\labelsquit[a][b][c][d][e][f]{file.ext}`	
defaults: see that for `\beginlabels`	quit after converting letters to labels by reading the current document or *file.ext*